

Dr. Kalliwoda Research Arndtstraße 47 D-60325 Frankfurt am Main

Hannover 14 June 2013

Your abbr. / Message from

Our abbr./Department

TX-IR

Telephone / Fax +49 511 3747-2227/ 2286

Reference: Talanx AG - Warsaw Conference, 17 January 2013

Dear Sir or Madam,

on 17 January 2013, we participated in an investment conference organised by Dr Kalliwoda Research in Warsaw.

Poland is a strategically important business – and, from a perspective point of view, capital market for Talanx AG. We specifically chose Dr Kalliwoda because of his outstanding network in Poland. It has allowed us for initial contact with investors in the Polish capital market. During the conference, we met ten relevant Polish investment companies while doing one-on-ones and small group meetings with investors and decision makers.

Dr Kalliwoda Research particularly helped us gain access to investors from pension funds and insurances.

The event was professionally organised. We were extremely content with the smoothness of the event as well as with the quality of investor meetings. We would like to thank Dr Kalliwoda for organising the event and look very much forward to future cooperation. We recommend him as a contact person for the Polish capital market.

Sincerely yours,

Carsten Werle

**Group Investor Relations** 

Talanx AG